



CENTRAL PURCHASE COMMITTEE
PEOPLE'S UNIVERSITY OF MEDICAL & HEALTH SCIENCES FOR WOMEN
SHAHEED BENAZIRABAD

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SAY NO TO CORRUPTION

SUBJECT: MINUTES OF TECHNICAL BIDS OPENING MEETING

REFERENCE:

1. NIT: No. PUMHSW / SBA / CPC / PROC. / 106 dated: Oct 6-2022.


File -107 Procurement of Echocardiography for PUMHS


a. **Website:** PUMHSW on Oct 10, 2022, **SPPRA:** T00566-22-0002 on Oct 10-2022

b. **Newspaper:** Dawn Jang & Kawish on Oct 11 2022.


With reference to above captioned subject matter, the Members of Central Purchase Committee and special invitee were arrived in the Committee Room of Vice Chancellor Secretariat, for the technical bids opening meeting on October 26, 2022 at 11:15AM. The Undersigned, as per agenda, with the permission of chair, give the brief introduction of the tender, the representatives of the bidders were called in the committee room. The technical bids were opened and financial bids were sealed in separate envelops (signed by the committee members), in the presence of bidder's representative.


The meeting was ended with the vote of thanks to and from the chair.



Asfand Ali Khuhro
Deputy Director Purchase, PUMHSW
& Member, C.P.C.


Prof. Dr. Ghulam Mustafa Dahri
Dean Faculty of Basic Medical
Sciences & Member C.P.C.


Prof. Dr. Qurban Ali Rahu
Registrar, PUMHSW &
Chairman, Central Purchase Committee (C.P.C.)


Abdul Hafeez Siddiqui
Director Finance, PUMHSW &
Member, C.P.C.


Mr. Manzoor Ali Siyal
Director Finance, PMCH-SBA
& External Member, C.P.C.


Prof. Dr. Muhammad Saleh Khaskheli
Pro-Vice Chancellor, PUMHSW &
Special Invitee, C.P.C.



PEOPLE'S UNIVERSITY OF MEDICAL & HEALTH SCIENCES FOR WOMEN, SHAHEED BENAZIRABAD.

SUBJECT: MINUTES OF THE TECHNICAL EVALUATION MEETING.

Reference:

File No-107-Procurement of Echocardiography Machine

a. **NIT No:** PUMHSW / CPC /Proc. / 106 Dated: 6-10-22.

b. **Websites:**

i. PUMHSW on October 10, 2022.

ii. PPMS ID No: T00566-22-02 on October 10, 2022.

c. **Newspaper:**


i. Dawn Jang & Kawish on Oct 11 2022.

1. A meeting was held under the Convenorship of Prof. Dr. Qurban Ali Rahu, Registrar & Chairman, Central Purchase Committee on November 25 & December 06-2022 at 11:00 AM to evaluate the technical bids for the " Procurement of Echocardiography Machine", PUMHSW.
2. The following members attended the meeting:


01	Prof. Dr. Qurban Ali Rahu Registrar & Chairman Cardiology.	Chairman, Central Purchase Committee, (CPC)
02	Prof. Dr. Muhammad Saleh Khaskheli Pro Vice Chancellor, PUMHS	Special Invitee,
03	Prof. Dr. Ghulam Mustafa Dahri Dean Faculty of Basic Medical Sciences.	Member, CPC
04	Associate Prof. Dr Imran Ellahi Dept. of Cardiology, PUMHS	Special Invitee,
05	Mr. Manzoor Ali Siyal Director Finance, PMCH Nawab shah	Member, CPC
06	Mr. Abdul Hafeez Siddiqui Director Finance.	Member, CPC
07	Asfand Ali Khuhro, Deputy Director Purchase	Member, CPC

3. The meeting started with recitation of verses from the Qur-aan Paak, the Convener welcomed the members then commenced the proceeding for evaluation of Technical proposals. The Deputy Director Purchase apprised the committee members that the notice inviting tender was hoisted on the websites of PUMHWS and SPPRA. The technical bids were opened at October 26 in the presence of Central Purchase Committee and firm's representatives. The attendance sheets were shown to the members, which shows two bids were received i.e. M/s Medequips SMC and M/s Hooraa Pharma (Pvt) Ltd.


4. In this regard, it was briefed to the Committee that technical bid will be evaluated with reference to pre-defined criteria mentioned in the bid document i.e. Mandatory Documents Required and Evaluation Criteria. The Committee is empowered to accept or to reject any proposal, which fails to fulfill the specified requirements. Then Committee assessed the technical bids and rated as per Evaluation Criteria. The main points of committee findings are narrated below:
5. With respect to Bidding Document, the bidder has to furnish mandatory documents as mentioned in Document Check List. The Committee found that only M/s Medequips SMC has submitted all necessary documents and quoted specification as per requirement mentioned in bid document. However, M/s Hooraa Pharma (Pvt) Ltd has submitted incomplete bids thus disqualified.
6. Given the aforementioned comments, the Mandatory Document Checklist and the Bidder's Evaluation Report are enclosed at Annexure-A and B respectively. The Committee found **M/s Medequips SMC** as Responsive. Therefore, the Committee recommended to open the financial bid of Technically Responsive Bidder and to return the un-opened financial bid of disqualified bidder.




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Deputy Director Purchase, PUMHSW
& Member, C.P.C.



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Director Finance, PUMHSW &
Member, C.P.C.




Mr. Mansoor Ali Siyal
Director Finance, PMC-SBA
& Member, C.P.C




Associate Prof. Dr. Imran Ellahi
Dept. of Cardiology, PUMHS
Special Invitee



Prof. Dr. Ghulam Mustafa Dahri
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Prof. Dr. Qurban Ali Rahu
Registrar, PUMHS & Chairman,
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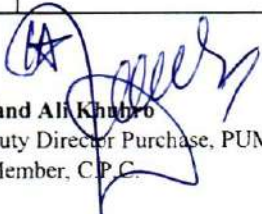


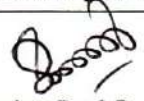
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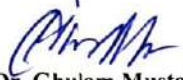
PEOPLES UNIVERSITY OF MEDICAL & HEALTH SCIENCES, NAWABSHAH
MANDATORY REQUIRED DOCUMENTS
PROCUREMENT OF ECHOCARDIOGRAPHY MACHINE


Sr #	Parameter	M/s Hoora Pharma	M/s Medequips
1	Bid Document and attachments		
a	The technical proposal shall have proper Index & page numbers with respect to mandatory required documents.	Yes	Yes
b	The each page (Technical & Financial proposal) shall have page numbers, signed by authorized person with company stamp.	Yes	Yes
c	The bid document (Technical & Financial) shall be computerized / typographical format, the hand written bids shall be disqualified	Yes	Yes
2	The bidder shall attach tender Purchase Receipt given in this bid document.	Yes	Yes
3	The photocopy of required Bid Security in the shape of Pay order (without showing the amount / value) shall be attached with the Technical Proposal and Original with Financial .	Yes	Yes
4	Registrations in following		
a	Registration Certificates for NTN, GST(Goods) & SRB (Services)	Yes	Yes
b	NTN Number : (Attach current FBR website copy)	Verified	Verified
c	Valid GST Number : (Attach current FBR website copy)	Verified	Verified
d	Attach Valid & Current Professional Tax Certificate Copy	Yes	Yes
e	Valid membership with SECP (Attach Documentary Evidence)	Yes	Yes
f	Valid membership with Pakistan Engineering Council (Attach Documentary Evidence)	Yes	Yes
g	Valid membership with PNRA (where applicable) (Attach Documentary Evidence)	Not Applicable	Not Applicable
h	Valid membership with DRAP license showing importer of medical devices or proof of on-going process for registration (where applicable) (Attach Documentary Evidence)	Yes	Yes
i	Valid Registration with ISO 9001. (Attach Documentary Evidence)	Yes	Yes
5	Undertaking on 100/- Stamp Paper, that : 1. The bidder shall not have been barred / black listed by any of Federal or Provincial Government Department, Organization or Autonomous Body or any other Procuring Agency in Pakistan. 2. The Bidder shall also gave undertaking for "No Dissatisfactory Performance" at any procuring agency for last 5 years.	Yes	Yes
6	Attach current list from SPPRA-PPMS website List of Black Listed Firms.	Yes	Yes
7	Experience in the relevant Filed		
a	Years of Operation of Company after its Registration (Attach Documentary Evidence)	Since 2010	Since 2005
b	Company Profile attached with Owners CNIC Copy	Yes	Yes
c	Past Performance (Last Five Years): The Bidder shall attach Pur. Order(PO) & Completion Certificates (CC) from the supply of said & related equipment. (Attach list of Clients with contact details with relevant documentary evidence) (Annexure P)	No	Yes
d	Bank Account Maintenance Certificate (as per sample)	Yes	Yes
e	Human Resource including detail of Technical Team (Workshop details & Technical Staff Bio data with Training Certificates (as per sample form)	Yes	Yes
f	Soft Copy (CD/USB) containing all documents and form (in Excel / DOC format and searchable)	Yes	Yes

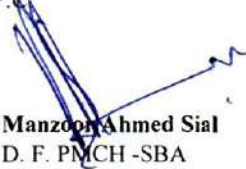
Sr #	Parameter	M/s Hoora Pharma	M/s Medequips
8	Financial Status / Turnover.		
a	Attach Income Tax Returns for last three-to-five fiscal years.	Yes	Yes
b	Attach Audit Reports for last three-to-five fiscal years.	Yes	Yes
9	To submit filled Annexures on company letter head given in this bid document.	No	Yes
10	Compliance sheet on letter head (Annexure L)	Yes	Yes
11	The bidder must possess valid authorization/ sole agency agreement from the Foreign Principal (Annexure N). Vendor must be authorized for last 3 years and provide assurance by Principal that in case of agency transfer all services (as per tender document) will be assured for usefullife of the product. Contact details of Principal Singing authority must also be shared.	No	Yes
12	The Manufacturer should have documentary evidence to the effect that they are the original Manufacturer of the quoted product with indication of manufacturing site and its location.	No	Yes
13	Local manufacturer / agent capacity for technical services in reference to the product. Agent of Manufacturer shall provide a certificate from the foreign principal verifying the standard of repair workshop are as up-to the mark in Sindh. (Proof of Registered office must also be provided)	Yes	Yes
14	Catalogue / Brochures (original)	Yes	Yes
15	Product Technical Data Sheet	Yes	Yes
16	ISO 13485 of Manufacturer (as per technical Specification)	Yes	Yes
17	CE MDD / FDA510(K) / JIS / MHLW (as per technical Specification)	EC & FDA	FDA & MHLE
	Remarks / Responsive	No	Yes



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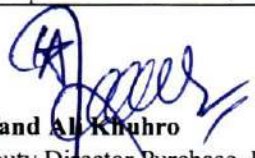

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PEOPLES UNIVERSITY OF MEDICAL & HEALTH SCIENCES, NAWABSHAH
EVALUATION CRITERIA
PROCUREMENT OF ECHOCARDIOGRAPHY MACHINE

Sr.	CRITERIA / PARAMETERS / SUB-PARAMETERS	Marks	M/s Medequips
1	Conformity to the Purchaser's Specifications (Mandatory)	20	20
1.1	Fully compliant with the required tender specifications (Product demonstration, previous technical/support experience of the product/firm may also be considered for technical evaluation)	20	20
1.2	Compliant with minor deviation (up to 5 % subject to main function is not affected)	15	
1.3	Non-compliant to required specifications	Disqualify	
2	Product Certification	10	8
	1. USA Food & Drug Administration (USA-FDA), 2. European Community (CE) MDD / MHLW, 3. Japan Industrial Standard (JIS) / Japan Quality Assurance Organization (JQAO), 4. Certificate issued by Ministry of Health, Labor and Welfare Govt. of Japan		
2.1	All Three of the above	10	
2.2	Any two	8	8
2.2	Any one	3	
3	Trained Product specialist	6	6
3.1	Two marks for each Foreign Trained Graduate Engineer with PEC Registration in Sindh for the quoted product (Factory/OEM level service training). (As per Sample form with Proof of travel document and training certificate, online training is not acceptable) (Annexure I)	4	4
3.2	Two marks for each Foreign Trained Science Graduate in Sindh for the quoted product (OEM level Application training). (As per Sample form with Proof of travel document and training certificate, online training is not acceptable) (Annexure I)	2	2
4	Manufacturer's Authorization	8	8
4.1	Participating Firm is OEM direct representative (not agent/distributor) and has registered branch/Liaison office in Pakistan or the Sole distributor for more than 15 years	8	8
4.2	Sole / Exclusive Authorized Distributor in Pakistan for last 5 Years (Proof of previous authorization certificate attested by embassy must be provided)	6	
4.3	Sole/Exclusive Authorized Distributor for complete product line in Sindh/Pakistan for last 3 Years or the validity of authorization since issuance is of 3 years	4	
4.4	Sole/Exclusive Authorized Distributor for limited product in Sindh/Pakistan for last 3 Years or the validity of authorization since issuance is of 3 years	3	
	TOTAL MARKS PRODUCT EVALUATION (A)	44	42
B	B. BIDDER EVALUATION		
5	Human Resource (Technical Staff)	5	5
5.1	Diploma of Associate Engineer (DAE) in Electrical / Electronic / Biomedical / Industrial / Mechatronics / Mechanical. DAE certificate must be submitted. (0.5 mark for each certificate). (Annexure I).	2	2
5.2	Graduate Engineer with PEC Registration in biomedical, electronics, mechatronics, mechanical, industrial. Valid PEC registration card of the engineer must be submitted. (1 mark for each Engineer) (Annexure I) Attach relevant documents	3	3
6	Networking	2	2
6.1	Networking setup across Pakistan (0.5 mark for each setup) (Proof of Registered office, with list of staff must be provided)	2	2
7	After Sales Capabilities	5	5
7.1	List of Specialized Testing and Calibration tools available at workshop. {Such as Electrical Safety Analyzer, Defibrillator tester, Ventilator tester, X-Ray QA Analyzer, ESU Analyzer etc.} (1 marks for each) {As per Sample form with Proof of purchase and valid calibration certificate is mandatory} (Annexure J) Attach relevant documents	3	3
7.2	Detail of major spare parts availability at workshop for the quoted items. {As per Sample form with Proof of purchase and manufacturers recommended list is mandatory} (Annexure K) Attach relevant documents	2	2


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Sr.	CRITERIA / PARAMETERS / SUB-PARAMETERS	Marks	M/s Medequips
8	Experience / Performance of Last 5 years	6	4
8.1	One mark for each after sale satisfactory performance certificate (verifiable) of the firm in last 5 years, on letter head, signed and stamped for the quoted model or previous provided model of equipment from the Head of institution and Biomedical Engineer of public sector tertiary care Hospital of Pakistan. (Annexure O) <ul style="list-style-type: none"> • Performance certificate (issued in last one year) on letter head of bidder/ Hospital • Installation Report signed by Head of department and Biomedical Engineer • Supply order / purchase order • Attach Other relevant documents 	3	2
8.2	One mark for each after sale satisfactory performance certificate (verifiable) of the firm in the last 5 years, on letter head for the quoted model or previous provided model of equipment from the Head of institution and Biomedical Engineer of private sector tertiary care Hospital of Pakistan. The hospital must be recognized from Pakistan Medical Commission (PMC) and 200+ Bedded. (Annexure O) <ul style="list-style-type: none"> • Performance certificate (issued in last one year) on letter head of bidder/ Hospital • Installation Report signed by Head of department and Biomedical Engineer • Supply order / purchase order 	3	2
9	Average Annual Turnover with positive equity during last three (03) financial (Audited Statements of Accounts and Income Tax Return Forms must be attached as supporting documents) (Annexure L)	8	8
9.1	Turn over below PKR 20 million	0	
9.2	Turn over above PKR 30 million	2	
9.3	Turn over above PKR 40 million	4	
9.4	Turn over above PKR 60 million	6	
9.5	Turn over above PKR 80 million	8	8
	TOTAL MARKS BIDDER EVALUATION (B)	26	24
	GRAND TOTAL (A + B), The passing marks are 70% i.e. 49 Marks	70	66



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